



# TRADE SALES TEAM APPLICATION

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE/PROVINCE: \_\_\_\_\_ ZIP/POSTAL CODE: \_\_\_\_\_

WEBSITE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

FIRST NAME: \_\_\_\_\_ LAST NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

## BUSINESS DOCUMENTS

Please attach at least one of the following:

- Resale or Sales Tax Certificate
- Business ID number
- W9, Federal ID form, or EIN number
- Current Business or State Profession License for Design-based business
- Proof of current AI or IDI provincial registration
- Proof of current ASID membership
- Interior design certification (e.g. NCIDQ, CCIDC)

If you intend to purchase merchandise for resale, you will be required to supply a Resale or Sales Tax Certificate. Without this documentation, sales tax will be applied to all orders shipped to Arizona and Nevada.

## MINIMUM ORDERS

Vicenza has no minimum order quantity.

## LEAD TIME

With the exception of large orders lead time is four weeks and subject to change.

## SUPPLEMENTAL FEES

Customers may request a shortened lead time for a supplemental fee of the greater of \$20 or 20% of the order total.

## RETURNS AND CANCELLATIONS

Vicenza's products are all made to order. Cancellations after 48 hours and product returns within 30 days of order receipt will receive a 50% restock fee. All return freight costs are the responsibility of the customer.

Number of employees in your company (optional)

- Less than 10
- Between 10 and 50
- Between 50 and 200
- More than 200

Annual spend on furnishings (optional)

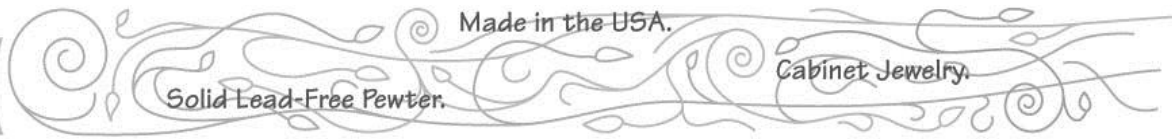
- Up to \$100,000
- Between \$100,000 and \$300,000
- Between \$300,000 and \$1,000,000
- More than \$1,000,000

How did you hear about Vicenza Designs?

- Vicenza Designs' catalog
- Industry trade show
- Magazine ad
- Vicenza Designs' dealer
- Vicenza Designs' showroom
- Search engine
- Other

Primary project type or business focus

- Architect
- Interior designer
- Plumbing contractor
- Custom home builder
- Remodeling contractor
- Cabinet builder, installer or retailer



**WARRANTY**

Vicenza warrants its products to be free from defects in material and workmanship for a period of ten years, provided the product has not been modified, abused, misused; or improperly installed, maintained, and/or repaired during such period. Vicenza, at its discretion, will either repair or replace the defective product. Natural aging of finishes is expected; therefore, these changes in patina over time are not considered defects. The Original Bill of Lading is required on all warranty returns.

**MINIMUM ADVERTISED PRICE POLICY**

Vicenza Designs has determined that the interests of all dealers of Vicenza Designs’ products are best served through the adoption of a minimum advertised price (“MAP”) policy. This MAP policy is designed to (1) protect dealer margins, (2) support Vicenza Designs’ products as a premium offering, and (3) avoid destructive intra-brand dealer conflict.

This policy has been unilaterally adopted by Vicenza Designs and will be uniformly enforced.

This MAP policy covers all Vicenza Designs’ dealers worldwide. Although dealers remain free to establish their own resale prices, Vicenza Designs will, without assuming any liability, unilaterally impose sanctions as described in this policy against dealers who advertise Vicenza Designs’ products at prices below those specified herein. Vicenza Designs will not discuss any conditions of acceptance related to this MAP policy, as it is nonnegotiable, and will not be altered for any dealer.

The current product pricing is published on the Vicenza Designs’ website. The MAP price shall not be less than 5% (five percent) less than the retail price listed on the published Vicenza Designs’ price list. The price list may be changed from time to time at the sole discretion of Vicenza Designs. Vicenza Designs’ dealers are responsible for remaining current with MAP policy, products and pricing. Any advertisement below the MAP will be a violation of the policy.

The MAP policy applies to all advertisements of Vicenza Designs’ products in all media including, without limitation, flyers, posters, coupons, mailers, inserts, newspapers, magazines, catalogs, mail order catalogs, internet or similar electronic media, television, radio and public signage.

Vicenza Designs neither solicits, nor will it accept, any assurance of compliance with this MAP policy. Nothing in this MAP policy or in any other contract or agreement with Vicenza Designs shall constitute an agreement between Vicenza Designs and dealer that the dealer will comply with this MAP policy.

In the event a dealer chooses not to follow the Vicenza Designs’ MAP policy, sanctions will be unilaterally imposed by Vicenza Designs. The level of sanctions imposed will increase with each violation of the policy. On the third violation of the policy, the dealer will no longer be eligible for participation in the Vicenza Designs dealer program. The duration of ineligibility is indefinite.

Vicenza reserves the right at any time to modify, suspend, or discontinue the MAP policy in whole or in part or designate promotional periods during which the terms of the policy change or designate periods of time during which the policy is not applicable. Policy modifications shall be made available on the Vicenza Designs’ website.

Vicenza Designs is not seeking agreement from any dealer to adhere to this MAP policy. It is entirely within the discretion of the dealer whether to comply or not comply.

The undersigned hereby agrees to be bound by the terms and conditions contained in this document and to abide by the MAP Policy. The undersigned represents and warrants that they have the authority to bind the Dealer.

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Title: \_\_\_\_\_

Print Name: \_\_\_\_\_ Date: \_\_\_\_\_

(Please SIGN and PRINT name above. NOTE: Signature Must Be Owner, Partner or Officer)